



PRIZMAH

Center for Jewish Day Schools

Position: Senior Director, School Advancement
Status: Full-time, Exempt
Reports to: Elissa Maier, Chief Operating Officer
Department: School Advancement
Location: Remote
Date: October 2024

ABOUT PRIZMAH

Prizmah: Center for Jewish Day Schools is the network for Jewish day schools across North America. We partner with day schools, yeshivas, philanthropists, and communities from all denominations, helping them grow their reach and impact and tackle the challenges on their paths to success.

Educating our children is the most important investment we can make in their future. Jewish day schools inspire and nurture young people, prepare them for remarkable and meaningful lives, and enable them to thrive.

Prizmah enhances the ability of schools to excel. Prizmah is building networks for schools and their supporters to connect, learn, and drive impact – deepening talent by investing in professional and lay leaders; catalyzing resources to generate funding for schools to flourish; and accelerating educational innovation, to foster teaching and learning opportunities that empower students.

At Prizmah, we see what is possible for Jewish day schools, and we're passionate about making that vision a reality.

POSITION SUMMARY

Prizmah seeks a strategic, results-driven leader to head our School Advancement team. This individual will lead efforts to support Jewish day schools in addressing key areas such as affordability initiatives, building endowments, and enrollment growth. The ideal candidate will possess experience in one or more of the following areas: development, enrollment growth, endowment strategy. A deep commitment to strengthening Jewish day schools is critical.

CORE RESPONSIBILITIES

- Lead the school advancement team and the execution of Prizmah's strategic initiatives to foster financial growth across the Jewish day school sector.
- Lead a major initiative to support schools and communities in building endowments.

- Advance strategic work to amplify the value proposition of day schools towards a goal of growing day school enrollment.
- Collaborate with external partners, including Jewish Federations and foundations, to launch community-wide advancement efforts.
- Consult and coach school professionals on strategies for school advancement, including community engagement and fundraising.
- Advise boards and school leaders on best practices for student recruitment, retention, and fundraising.
- Collaborate across Prizmah's departments to integrate school advancement strategies into broader organizational initiatives.
- Analyze data to identify trends, areas of growth needed and to guide the work of the team.
- Support research initiatives and contribute to thought leadership in the area of school advancement.

EXPERIENCE AND QUALIFICATIONS

The successful candidate for this position will bring:

- Proven leadership skills with a track record of motivating and managing teams.
- Expertise in endowment strategy and school fundraising
- Exceptional interpersonal skills with a demonstrated ability to collaborate effectively with lay leadership.
- Deep understanding of the Jewish community and the Jewish day school ecosystem.
- Strong communication skills, both written and verbal, with the ability to engage diverse stakeholders clearly and respectfully.
- Ability to design and implement strategic initiatives both at the team and organizational level.
- Technologically proficient, with an ability to quickly learn and utilize new systems.
- A minimum of 7 years of relevant experience in school advancement or Jewish communal institutional advancement.
- A bachelor's or master's degree or equivalent experience.

WHAT WE OFFER

- Prizmah offers an excellent benefits package that includes comprehensive health insurance with a range of plans to select from, matching contributions to 401k, flexible spending accounts, vacation and sick time, and parental leave.
- Prizmah is committed to and supports individual and professional development.
- Early close on Fridays for Shabbat and on the Erev (eve) of other Jewish holidays. Closed for Jewish Holidays.
- Flexible hours.

- A work environment that prioritizes building a strong work-place culture. We value learning and professional development. You will be a part of a great team that cares deeply about the work we do and each other.
- Competitive salary in the non-profit field in the range of \$130,000 - \$155,000. Prizmah's salary ranges are based on education, experience, and skill set required for each role. If your salary expectations are different and/or you have more experience than required, let's talk.

Prizmah is an equal opportunity employer and encourages applications from all individuals. We value and are committed to advancing diversity, equity, perspective, inclusion, justice, and experience brought by people from all backgrounds. We strive for our team to reflect the diverse community we serve. Prizmah provides equal employment opportunities to all applicants and employees without regard to race, color, sex, pregnancy, veteran status, marital status, age, national origin or ancestry, citizenship, physical ability, sexual orientation, gender identity or expression, neurodiversity, any other consideration made unlawful by applicable federal, state, or local laws. In addition, the organization affirmatively seeks to advance the principles of equal employment opportunity as it applies to all policies and procedures relating to recruitment and hiring, compensation, benefits, termination, and all other terms and conditions of employment.

To apply, please send a cover letter and resume to employment@prizmah.org. Please include the job title, **Senior Director of School Advancement** in the subject line.